

Representing Reality: Discourse, Rhetoric And Social Construction

Jonathan Potter

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Jonathan Potter's "Representing Reality" is a masterwork on the creation of 'facts' in social life. His work draws from and integrates several areas of related literature including discursive social psychology, rhetoric, discourse analysis, sociology, and ethnomethodology. I was particularly interested in how Potter showed that different assertions of what reality 'is' are often voiced in a competitive, contested climate and how those asserted realities implicitly are created to forestall challenges from other versions of 'what the facts are'. .

Representing Reality: Discourse, Rhetoric and Social Construction. Thousand Oaks, Calif.: Sage Publications. 1996. Pp. x + 254. US\$65.00 (softcover). Juan J. LÃ³pez-Rivera (a1). (a1).