



Quiet Leadership: Six Steps to Transforming Performance at Work

By David Rock

HarperCollins Publishers Inc. Paperback. Book Condition: new. BRAND NEW, Quiet Leadership: Six Steps to Transforming Performance at Work, David Rock, Improving human performance involves one of the hardest challenges in the known universe: changing the way people think. In constant demand as a coach, speaker, and consultant to companies around the world, David Rock has proven the secret to leading people (and living and working with them) is found in the space between our ears. "If people are being paid to think," he writes, "isn't it time the business world found out what the thing doing the work, the brain, is all about?" Supported by the latest groundbreaking research, "Quiet Leadership" provides, for the first time, a brain-based approach that will help busy leaders, executives, and managers improve their own and their colleagues' performance. Quiet leaders are masters at bringing out the best performance in others. They improve the thinking of people around them - literally improving the way their brains process information - without telling anyone what to do. Given how many people in today's companies are being paid to think and analyse, improving our thinking is one of the fastest ways to improve performance. This book offers a practical,...



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Quiet Leadership offers a practical, six-step guide to making permanent workplace performance change by unleashing higher productivity, new levels of morale, and greater job satisfaction. Above all, Quiet Leadership will give you the clarity and strength that comes from mastering and using powerful insights that teach you to perform and succeed, at the highest level." See more. 37 people like this topic. David provides a sequence of six steps, and substeps within those steps. You do not need to read the entire book to start getting value from it. And, each of his steps passes the commonsense test. I got a tremendous amount of value from his very first recommendation -- "let them do the thinking". This was something I was doing wrong for a very long time every time I thought for someone, I diminished their ownership.Â Still reading, but already lots of useful insights. While he wrote it afterwards, I first read Rock's 'Your Brain at Work', which has helped me to get a lot more out of 'Quiet Leadership'. So you might want to read them in that sequence. Read more. Leader's Beacon : Knowledge is Power. Quiet Leadership: Six Steps to Transforming Performance at Work. You are here: Home. Book Reviews. Quiet Leadership: Six Steps to Transforming Performance at Work. By David Rock HarperCollins Publishers, 2006 ISBN #978-0-06-083590-3.Â What are these approaches David Rock offers us? He calls them his Six Steps to Transforming Performance at Work. Here they are, with brief comments on a few. Keep in mind that this is a book you need to pick up, read in detail, and then try out a few techniques in real coaching situations. He provides a number of sentences that you can use, verbatim, at each step. Step 1: Think About Thinking You purposely avoid the actual problem, listening instead for their assumptions and how they are framing the problem.

Free 2-day shipping on qualified orders over \$35. Buy *Quiet Leadership : Six Steps to Transforming Performance at Work* at Walmart.com. You want to improve their performance and think you know what they should do. You estimate the conversation should only take a few minutes, yet somehow 45 minutes later you're still going around in circles. Sound familiar? Unfortunately, improving human performance involves one of the hardest challenges in the known universe: changing the way people think. In constant demand as a coach, speaker, and consultant to companies around the world, David Rock has proven the secret to leading people (and living and working with them) is found in the space between our ears.